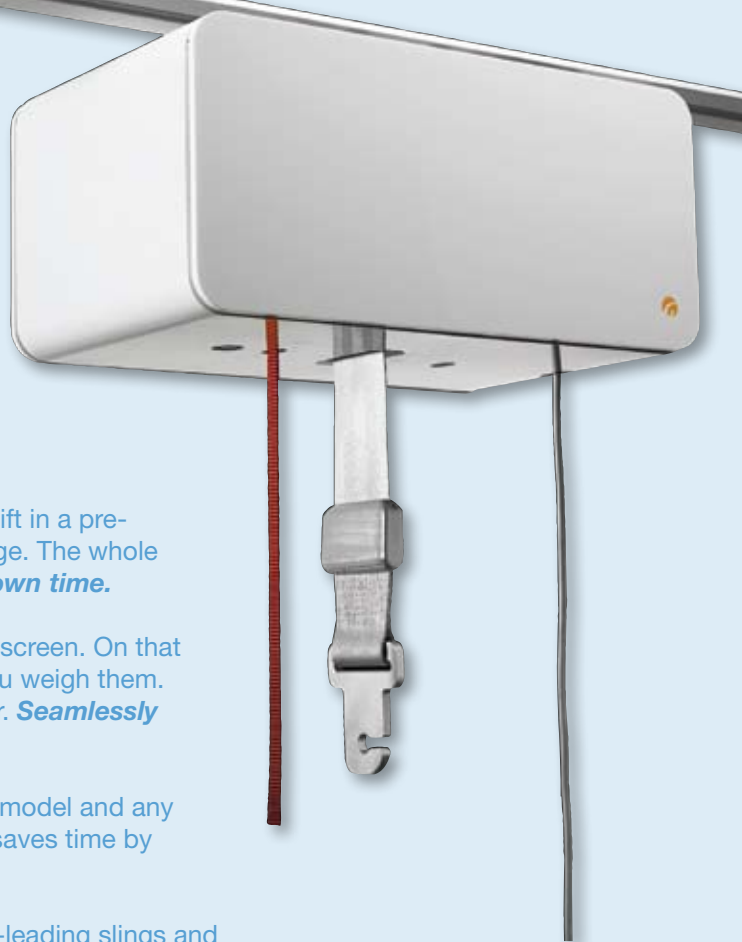


GULDMANN CEILING LIFTS FROM BLUELEAF...

The Guldmann GH3 Ceiling lift system is the most up to date product of its type available today. Designed completely from scratch over the past 3 years, the GH3 represents the Guldmann's quest to provide caregivers with the benefits that are proven to make their job easier, to save time and to prevent injuries in the workplace.

What benefits are we talking about?

- **CONTINUOUS CHARGE.** With GH3, you don't have to park the lift in a pre-determined spot for the batteries to charge – it is always on charge. The whole room covering system charges the lift, wherever it may be. **No down time.**
- **INTEGRATED SCALE.** On the hand control of the GH3 is a little screen. On that screen you can see a reading of the patient's weight, any time you weigh them. Convenient, simple and no need for a scale above the hanger bar. **Seamlessly simple patient weighing.**
- **FASTER LIFTS.** The GH3 is significantly faster than the previous model and any other ceiling lift. Together with a soft start/stop mechanism, this saves time by speeding up transfers.
- **BETTER TOOLS.** The GH3 system employs the Guldmann class-leading slings and tools for transferring and repositioning patients. Whether you need the lift for lifting, turning, sitting, positioning, the Guldmann tools provide **intelligent solutions.**



MOLIFT FLOOR LIFTS FROM BLUELEAF...

The Molift family of floor lifts are the perfect portable solution for your facility. *Why?*

- **ALUMINUM CONSTRUCTION.** The substantial use of this in the lifts decreases weight and makes the lifts very easy to use, in spite of their heavy lifting capability, resulting in **decreased caregiver injuries.**
- **LOWEST BASE.** Molift Partner lifts can be specified with the 2" high low-base. This allows the lift to pass beneath any Acute Care bed or stretcher on the market today, even the Stryker™ Zoom stretcher! **Complete compatibility.**
- **AVAILABLE FOLDING LIFT.** The Molift Smart is AHS approved and folds down into a handy size for storage or transporting in your car for use at home or in other facilities. A carry case is available. **Convenient and space efficient.**
- **SLINGS.** Molift lifts are available with Molift slings. However, if you have Guldmann slings, these also can be used as the 2 families of lifts are fully compatible. **Save costs on slings.**

Ceiling Lift Assessment

- *Structural Requirements*
- *Height Considerations*
- *Space Coverage Requirements*
- *Clinical Objectives*
- *Anticipated Outcomes*

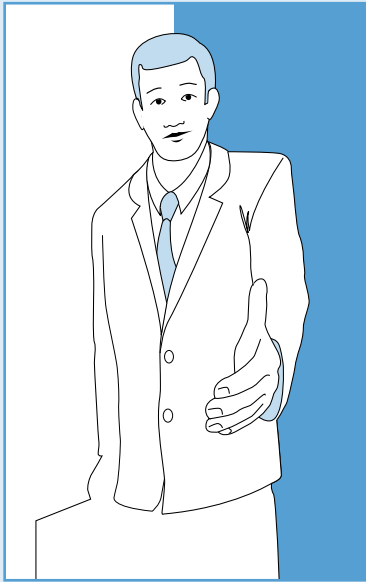
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healthcare

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Team Introduction...

Who are they and what do they do?



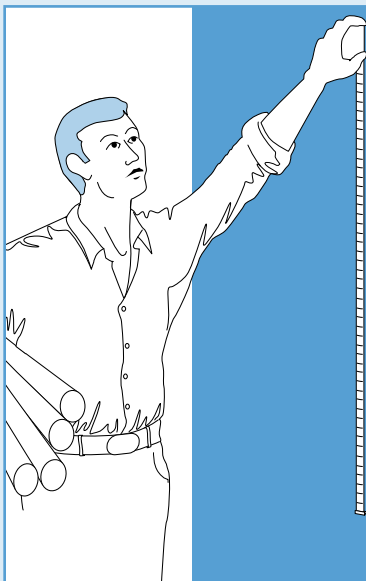
PRODUCT CONSULTANT

This is the first person you will meet in this process. The consultant can advise on how best to specify the product to meet your needs and answer any questions related to the lift systems and their features. The consultant brings a lot of first-hand experience to the table from working with health care professionals in the field over many years.



INSTALLER

Blueleaf Installers typically work in teams of 2 or 3. These teams are always led by a fully factory-trained individual, and most installers have at least 3 years experience on the Guldmann product. Installation personnel are selected on the basis of customer service skills as well as an excellent understanding of structural construction and attention to detail.



TECHNICIAN

The Tech is there to make the system work for you, from measuring the physical space to assessing structural elements of your building. The installation work is overseen by the Blueleaf technician, and as the tech is fully trained to work on Guldmann products, he can answer any installation related questions. Any post-installation adjustments/set-up is the responsibility of the Tech.



CLINICAL TRAINER

Blueleaf trainers are clinicians with nursing or rehab backgrounds and a passion for making a difference in increasing patient safety and reducing caregiver injury. All go through extensive training at Guldmann's Care Lift Management Centres in either Tampa or Boston and this, together with their extensive background experience provides a powerful mix of intuition, empathy and intelligence to help solve your patient handling challenges.



CAD TECH

Blueleaf employ a CAD Technician who helps us put our ideas into a working drawing. A strong background in both manufacturing and architectural fields furnish our CAD guy with very strong skills in implementing equipment into spaces, both 2 or 3 dimensionally.

**THE BLUELEAF
TEAM, GREAT
RESULTS FROM
PROVEN PEOPLE.**

Project Process

So, where do we start?

- **INITIAL SITE VISIT.** Once you know how many lifts you require and the locations of them, contact your Product Consultant and he will set up a time for a site visit. A Technician may well accompany the Consultant on this call, and the following points will be identified:-
 - Size of space/s to be served by ceiling lifts.
 - Available lifting height, possible factors to consider (exterior mounted scales, etc).
 - Structural suitability of space, consideration of using ceiling or wall mounted supports.
 - Preferred weight limit of the proposed lift.
- **DESIGN PROCESS.** All above details are passed on to the Blueleaf CAD guy. He will provide a working drawing showing all pertinent information, including architectural details, support positions, parking position, rail spans and also a complete list of parts (for the Installer). This drawing is presented to you for your approval.
- **INSTALLATION SCHEDULE.** Next, the installation process is organized by the Technician who will work with you to make the installation timeline fit in as well as possible with your schedule. Various factors have to be taken into control including Infection Prevention and Control, noise restrictions, etc. Other trades may have to be included too, such as asbestos abatement.
- **INSTALLATION.** Blueleaf Installers will be on site as per the schedule, installing approximately one room-covering-system per day, depending on site conditions, access, etc. This day's work includes all the structural supports and the hanging and leveling of the lift rails. Subsequently, the system is weight tested (to 1.5 times its maximum weight capacity) and the system is set up with the lifting module and connected to the power supply. The Technician will be on hand to perform or check on this final part of the process.
- **USER TRAINING.** A Blueleaf Clinical Trainer will be in touch to schedule a time or times to train staff on correct use of the lift and to educate them on the new possibilities afforded by such a great tool. Training sessions typically take 30-40 minutes per group, each group consisting of 4-10 caregivers. The number of personnel requiring training will dictate the training time or number of training sessions required.